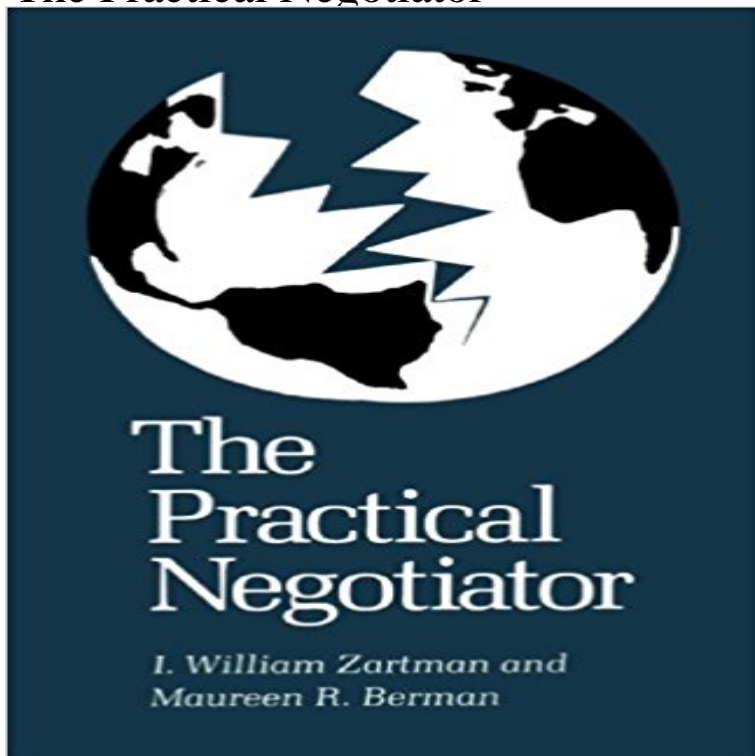


The Practical Negotiator



Advice and analysis of the negotiating experience in international affairs and politics. A compact but powerful guide to the essentials of diplomacy.--Library Journal

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